

Standard China FOB Procedures Refinery 2

1. **Buyer** issues ICPO along with **Buyer's** company certificate of registration.
 2. **Seller** issues commercial invoice of the products in the storage tanks at the port of **Qingdao**, **Buyer** signs and return commercial invoice along with an acceptance letter of commitment to execute transaction.
 3. **Seller** issues to **Buyer** the below Partial POP Documents:
 - a. Statement of Product Availability in Storage Tank.
 - b. Tank Storage Receipt (TSR) with verifiable Barcode.
 - c. Notice of Readiness with tank farm contact details.
 - d. Tank Extension Invoice issued to the **Buyer** by the tank farm where the product is stored in **Qingdao**.
 4. After payment of Tank Extension Invoice issued to the **Buyer** by the tank farm, **Buyer** makes appointment to visit extends **Seller's** tank for three days (**within 2-3 days after receiving the invoice issued by the Tank Farm**) and obtains fresh TSR on their name that secures their Clearance Access Entrance Permit (CAEP), Inspection Permit and Required Accreditation from the Tank Farm Company for **Buyer's** representatives & Inspection team to have access and gain entrance to the Tank Farm Storage Terminal and schedule appointment to perform Dip Test on the stored product in **Seller's** rented/leased ex-shored tanks in **Qingdao Port, China. (Buyer's financial responsibility)**.
- NOTE: Physical meeting with the Tank Farm and/or entrance into the storage facility is only possible upon successful tank extension payment fee being paid to and confirmed by the Tank Farm.**
5. Upon completion of the above, **Seller** issues to **Buyer**:
 - a. The ATV with Physical Verification
 - b. Unconditional Dip Test Authorization (D.T.A) with full details of Tank operator and Tank Coordinate
 - c. Sends to **Buyer** the Authorization to Sell & Collect (ATSC).
 - d. **Buyer** conducts dip test and confirms the Q&Q of the product in the storage tanks.
 - e. Upon successful dip test, **Buyer** sends their Charter Party Agreement (CPA) and Vessel's Q88 or Tank.
 6. **Buyer** makes payment by MT103 or T/T wire transfer for the total product available and **Seller** release to the **Buyer** all relevant Documents relating to the exportation of the product.
 7. **Seller** injects the product Into **Buyer's** exit Vessel or Tank.
 8. Change of Ownership Title & Allocation and Transaction Allocation Certificate.
 9. **Seller** pays all Intermediaries involved in the transaction.
 10. Upon satisfaction and conclusion of the trial lift able transaction by **Buyer**, both **Buyer** and **Seller** sign contract for monthly delivery with rolls and extension.

FOB China Products

Products FOB China		Unit of measure	Minimum
1	Diesel Fuel EN590 Euro 5 (ULSD 10PPM)	MT	50,000
2	MazutM100 Gost 10585-2013	MT	50,000
3	Easter Siberian Pacific Ocean (ESPO) Crude Oil	BBL	2,000,000
4	Light Cycle Oil (LCO)	MT	50,000